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The Beginning of Change

Do the numbers indicate we have seen the beginning of a change?

There was a decrease of 27% in the # of sales between 3rd qtr 2018 & 3rd qtr 2017.

There was an increase of 43% in the # of properties for sale at any given point between the 3rd qtr of 2018 & 3rd qtr 2017.

If you are thinking about selling, give me a call today! I'll share the data, articles, opinions, & predictions of the experts in the industry about the changes coming to our real estate market.



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Solana Beach Third Quarter 2018 Review

52
NUMBER OF
PROPERTIES
SOLD

\$1,563,183
AVERAGE
SALES PRICE

31 AVERAGE
DAYS
MARKET

July	Detached	Attached
Number of Properties Sold	8	3
Average Sales Price	\$1,761,875	\$1,011,333
Average Days on Market	51	19
Average \$ per Sq Ft	\$689	\$747
August		
Number of Properties Sold	13	12
Average Sales Price	\$1,718,354	\$1,274,033
Average Days on Market	24	21
Average \$ per Sq Ft	\$908	\$875
September		
Number of Properties Sold	7	9
Average Sales Price	\$2,749,000	\$809,611
Average Days on Market	47	31
Average \$ per Sq Ft	\$1,041	\$569

Based on information from the Association of REALTORS®/Multiple Listing as of 7/1/2018 – 9/30/2018. Display of MLS data is deemed reliable but is not guaranteed accurate by the MLS. *e Broker/Agent providing the information contained herein may or may not have been the Listing and/or Selling Agent.

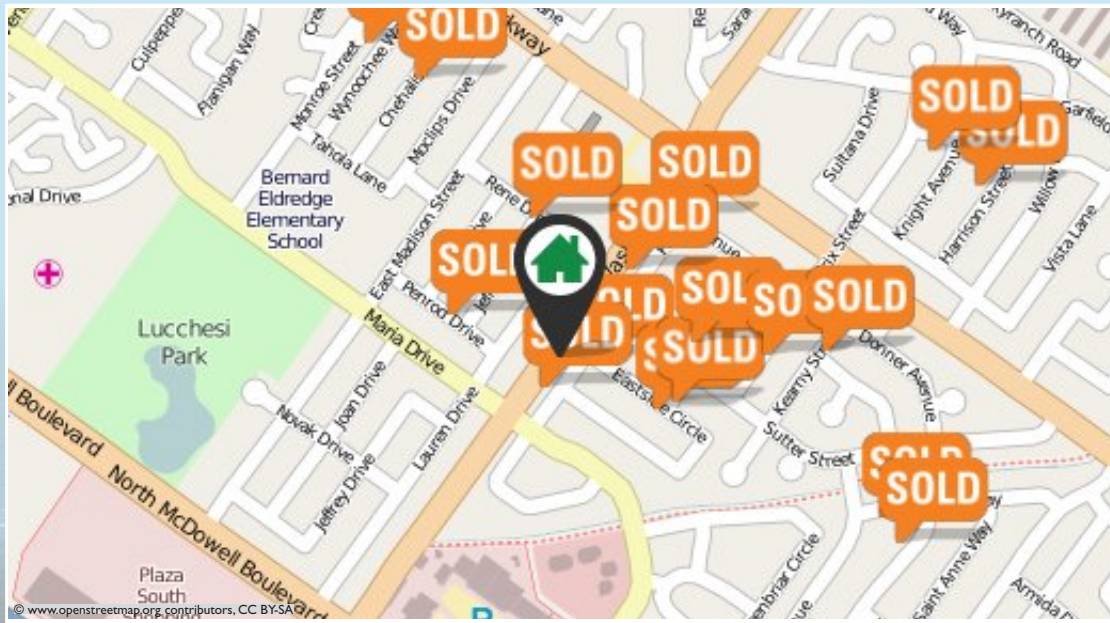


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FREE HOME ESTIMATE [[Homeowner]]



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Enter key code: 36-xdk-rbh

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